



MACAU

Peter Leyshan: your gateway to the
lucrative **asian racing market**

Trainer Profile > Peter Leyshan



- > Granted his trainer's license by the Macau Jockey Club in 1996.
- > The trainer of over 500 winners in both Macau and Dubai.
- > Champion trainer in his first season and has been runner-up on three other occasions.
- > Successful jockey for over 20 years, riding in Sydney, Queensland, Hong Kong and Macau.
- > Apprenticed to T J Smith prior to riding successfully in Hong Kong primarily for George Moore (Peter's father-in-law) for 11 seasons. He was also the leading jockey at the Gold Coast for a number of seasons.

What are the benefits of racing a horse in Macau?

Macau presents itself as a unique opportunity for Australian based owners to gain entry and access to the lucrative and growing Asian racing circuit. The Macau Jockey Club has only recently opened its membership to allow for overseas owners to be able to race horses in Macau and I feel that this opportunity should not be missed.

I also see opportunities in Macau for horses currently racing in Australia, that may have reached their top, which could be placed in similar class races in Macau worth more money. The ratings based class system used in Macau also allows horses to be fairly graded over the long term. The result is that older horses are able to drop in grade and still race for good prizemoney.

What are your strengths as a trainer and why should Australian owners consider sending horses to you to be trained in Macau?

One of my main strengths as a trainer is that I know what it takes to make a horse from Australia race successfully in Macau. I have a clear understanding of the best type of horse suited to racing in Macau. I attribute my understanding to my experience as a successful jockey in Australia and Asia, along with the knowledge and skills attained in my ten year training career in Macau.

What type of horse do you think best suits the racing conditions of Macau?

A lot of races in Macau are run between 1000m and 1600m on both turf and sand. Accordingly, good strong types with early speed can be placed to advantage. Horses by North American dirt sires have also shown great improvement on their Australian form when raced on the sand in Macau. Elegance Champion (formerly Tomakomai) is one such horse that came to Macau moderately performed, winning a Class 1 in Victoria, and then proving a champion on the sand winning 12 races and over A\$900,000 in prizemoney.

Outline some of your success stories with horses imported from Australia / New Zealand to race in Macau.

The current stable star is the evergreen Grand Stand. He is still rated one of the best horses in Macau and winning top class races at nine years of age; he is a real marvel. One of his best performances and one of my most satisfying moments as a trainer was when Grand Stand won at the Dubai International Racing Carnival in 2004. We returned this year and will look to taking him again in 2006. He has now amassed just over A\$1 million from his 54 starts with 16 wins to his record.

One of my all time favourite horses was Best Brothers (formerly Trips) who won many

prestigious cup races in Macau including the Macau Gold Cup and Macau Cup along with a close second in the 2000 Macau Derby. He was a great horse for me, racing over 6 seasons winning 11 races and running a further 17 placings from 68 starts and earning A\$ 1,125,700.

You have successfully travelled horses to Dubai in the past, is travelling horses abroad something that you would like to do more often?

I love travelling with horses, especially to Dubai, where Macau trained horses have been successful in the Dubai International Racing Carnival. I can see great opportunities in the future for travelling horses to race within Asia, including Japan, Hong Kong, and Singapore and in the long-term, China and South Korea are very exciting prospects in this region.

Finally Peter, how do you propose to communicate with Australian based owners?

I propose to keep in regular contact with my Australian based clients via fax or e-mail with weekly updates of their horse's progress. I will make myself available for personal calls with clients and will talk directly with them prior to and after each run. I will organise videos and photos of each race and stress that no request is too big or small.



Racing in Macau



- > Macau is on the verge of becoming the gaming capital of the world and its horseracing will only become more lucrative as a result.
- > Macau offers easy and inexpensive access for foreign owners into a limited horse population racing centre. Australia has about 30,000 horses per annum competing for prizemoney while Macau's horse population is limited to 1,250.
- > Races are conducted on both turf and sand. The sand track has been a revelation for a number of Australian bred horses by dirt sires who have greatly surpassed their turf performances when racing on the sand.
- > Macau racing should maximise the amount of prizemoney your horse can earn as the lowest rated horses imported into Macau race for a minimum of HK\$195,000 (approximately A\$32,800)

The Macau Jockey Club has assembled a cosmopolitan group of trainers, jockeys, and administrators as well as importing horses from around the globe to provide racing of an international standard. Members and the public enjoy modern facilities from private boxes and an air-conditioned grandstand to a wide variety of restaurants.

> History

The first flat race in Macau was conducted on the 10th of September 1989. In 1991 the Club was acquired by a consortium led by Dr. Stanley Ho and is now one of the largest private employers in Macau. The Club is currently experiencing record levels of betting turnover (Table 1) which is set to rise as a result of the growing level of tourism and gaming in the region. This should translate into future increases to the already handsome level of prizemoney on offer in Macau. (Tables 2 & 3).

> Meetings and Officials

The racing season commences in September and ends in August and each week two race meetings are conducted. Macau racing prides itself on its high level of integrity with races overseen by a team of professional and esteemed Stipendiary Stewards.

> Overseas Owners in Macau

Only members of the Macau Jockey Club can race horses in Macau. The joining process for overseas owners is simple and relatively inexpensive. There is a one-off application fee of HK\$8,000 (A\$1,360) plus an annual membership fee of HK\$2,000 (A\$340). Application forms and ownership details can be downloaded from the www.racinginmacau.com website.

> Races and Prizemoney

Prizemoney in Macau corresponds to a horse's allocated rating (Table 3). The Club also conducts 17 Group or Listed races that carry lucrative prizemoney with the most prestigious being the Macau Derby (G1) run over 2000m on turf for 4YOs.

> Track and Training Facilities

The racetrack is 1600m in circumference and races are run on both turf and sand. All training facilities are located on course and include 18 air-conditioned stable blocks, a spelling station, quarantine facility, equine swimming pool and equine hospital.

> Horses Qualified For Importation

Both raced and unraced horses are eligible for importation into Macau as long as they meet Macau Jockey Club criteria (the Terms and Conditions document can be downloaded at www.racinginmacau.com).

Two types of permits are issued by the Macau Jockey Club. The Private Purchase (PP) permit is issued to a "tried horse" that has raced no more than 15 times and has won at least A\$4,700 in prizemoney if a 3YO and at least A\$7,500 if a 4YO. The Private Purchase Griffin (PPG) permit is issued to an unraced horse as long as it is broken-in and no older than four years of age.

> Training and Transportation Costs

On average, the monthly training costs in Macau are HK\$20,000 (A\$3,400). The cost of exporting a horse from Australia to Macau is about A\$8,000 and this includes flight, insurance and quarantine. However, considerable transport concessions are offered to horses with a rating of 80 and above.

> Ratings

All horses imported into Macau are allocated a rating. Southern Hemisphere bred Griffins (unraced horses) are allocated a rating of 48. PP's (or tried horses) imported into Macau will be allocated a minimum rating of 57 (this roughly equates to a Class 1 winner in Australia).

A winner of a Saturday metropolitan race will rate approximately 75 while a Listed winner will be allocated a rating of approximately 85 (these ratings are only a guide as the complete race record of a horse will be taken into account by the Macau Jockey Club to allocate a rating).

> Further Information

For further information please visit the Racing in Macau website www.racinginmacau.com or contact Peter Leyshan at peter.leyshan@racinginmacau.com

Season	Total Turnover (HK\$)
89/90	462,642,000
90/91	637,308,000
91/92	979,940,000
92/93	1,296,616,000
93/94	1,296,616,000
94/95	1,521,334,000
95/96	2,285,331,000
96/97	2,635,168,000
97/98	3,421,173,000
98/99	3,576,040,000
99/00	3,567,430,000
00/01	4,019,742,000
01/02	3,263,321,000
02/03	3,297,540,000
03/04	9,089,238,000

table 1

Feature Races	Prizemoney (HK\$)	Prizemoney (A\$)
GROUP 1		
Macau Derby	2,600,000	438,000
Macau Hong Kong Trophy	2,300,000	387,000
Macau Gold Cup	1,000,000	169,000
Directors' Cup	800,000	135,000
GROUP 2		
Macau Guineas	780,000	132,000
Macau Star of the Sand Stakes	780,000	132,000
Chairman's Challenge Cup	780,000	132,000
Macau Cup	780,000	132,000

table 2

Rating	Prizemoney (HK\$)	Prizemoney (A\$)
84+	650,000	110,000
75+ & 70+	500,000	85,000
98-75	420,000	71,000
83-60	320,000	54,000
74-52	265,000	45,000
69-46	230,000	39,000
59-36 & 58-36	215,000	37,000
52-30	195,000	33,000
42-20	185,000	32,000
35-14	165,000	28,000
24-13 & 24-0	155,000	27,000
13-0	135,000	23,000
Griffins	200,000	34,000

table 3

Success Stories

Peter Leyshan trained horses in Macau

Peter Leyshan is the ideal trainer to guide your horse's racing career in Macau to great financial success. He has enjoyed great success with horses imported from both Australia and New Zealand. Below are some of his best performers.



BEST BROTHERS AUS formerly **Trips** AUS

By Naturalism (NZ) – All Imagination (AUS) (by Loosen Up (USA))

Prizemoney earned > In Australia A\$ 106,700 (3 wins)
In Macau A\$ 1,126,000 (11 wins)

- > A city winner in Victoria and Listed placed in the Zeditave Stakes from his 11 starts in Australia.
- > Best Brothers, the winner of the Macau Cup & Macau Gold Cup, is currently racing in his 7th season.



GIBSON formerly **Lands End** AUS

By Vettori (IRE) – Duchy of Cornwall (USA) (by The Minstrel (CAN))

Prizemoney earned > In Australia A\$ 72,400 (2 wins)
In Macau A\$1,109,000 (8 wins)

- > The winner of the Concept Sports Stakes (L) in Australia where he raced as Lands End.
- > In his first season in Macau he won the Macau Cup & Macau Gold Cup and was second in the Macau Derby.



TYSON formerly **Don't Pay** AUS

By Rustic Amber (IRE) – Raise a Ransom (AUS) (by Raise a Cup (USA))

Prizemoney earned > In Australia A\$ 61,600 (3 wins)
In Macau A\$ 838,000 (11 wins)

- > A moderately performed horse in Australia where he was the winner of a city 2YO race and a Class 2 at Ballarat.
- > Proved to be a very sound and consistent performer in Macau with his best success coming in the STDM Cup.



GRAND STAND NZ

By Mi Preferido (USA) – Regal Gazelle (NZ) (by Vice Regal (NZ))

Prizemoney earned > In New Zealand unraced
In Macau A\$1,047,000 (16 wins)

- > Imported to Macau unraced from New Zealand. Currently racing in his 6th season has amassed over AUS\$1 million in earnings.
- > Winner at the 2004 Dubai International Racing Carnival where he returns to race in 2006.

Horse Details					Macau Race Record					
Macau Name	Aus Name	Sire	Dam	Year	Starts	Wins	PI	Earnings A\$	Earnings \$HK	Best Performances
Best Brothers	Trips	Naturalism	All Imagination	1995	68	11	16	1,126,000	6,642,000	1st Macau Gold Cup '01 1st Macau Cup '01
Gibson	Lands End	Vettori	Duchy of Cornwell	1997	59	8	17	1,109,000	6,543,000	1st Macau Cup '02. 2nd Macau Derby '02
Grand Stand (NZ)	Grand Stand	Mi Preferido	Regal Gazelle	1996	54	16	9	1,047,000	6,176,000	1st Macau Fukuoka H '05 Winner in Dubai '04
Tyson	Don't Pay	Rustic Amber	Raise a Ransom	1994	123	11	28	838,000	4,944,000	1st STDM Cup '02
Johnson	Newquay	Last Tycoon	Duchy of Cornwell	1998	40	8	13	720,000	4,246,000	1st Macau Galaxy '03
Best Dynasty	Tarot Star	Final Card	La Fonda	1995	50	6	8	530,000	3,127,000	3rd Macau Derby '00
Clinton	Special Edition	Umatilla	Sovereign Ruby	1995	51	3	17	516,000	3,044,000	2nd STDM Cup '00

Other Success Stories

Horses imported into Macau

Over the years there have been numerous top performers in Macau imported from Australia and New Zealand. Profiled in detail below are four examples of horses that have raced during the past 12 months to achieve great success on the track in Macau.



CROWN'S GIFT *formerly Finbarr* AUS

By Just Awesome (AUS) – Lots of Style (AUS) (by Coalcliff (AUS))

Prizemoney earned > In Australia A\$ 75,200 (4 wins)
In Macau A\$1,008,000 (11 wins)

- > Crown's Gift raced as Finbarr in Australia. He started 12 times winning 4 races including the Black Opal Preview over 1000m as a 2YO.
- > In Macau he became the winner of the inaugural Hong Kong Macau Trophy series in 2004.



ELEGANCE CHAMPION *formerly Tomakomai* AUS

By Fuji Kiseki (JPN) – Carinosa (AUS) (by Kenmare (FR))

Prizemoney earned > In Australia A\$ 21,750 (2 wins)
In Macau A\$ 919,000 (12 wins)

- > Elegance Champion was a modest performer in Australia being the winner of his Maiden and Class 1 in country Victoria.
- > Became a champion performer in Macau.



CHANGE THE GRANGE AUS

By Umatilla (NZ) – Je Reviens (AUS) (by The Challenge (AUS))

Prizemoney earned > In Australia Unraced
In Macau A\$ 903,000 (15 wins)

- > Purchased at the Inglis Autumn Yearling Sale in 2000 for a modest A\$25,000 and exported to Macau unraced.
- > He has raced over the last 3 seasons in Macau and Dubai registering 15 wins including 2 in Dubai last season. His best win in Macau came in the Macau Star of the Sand (L) in 2003.



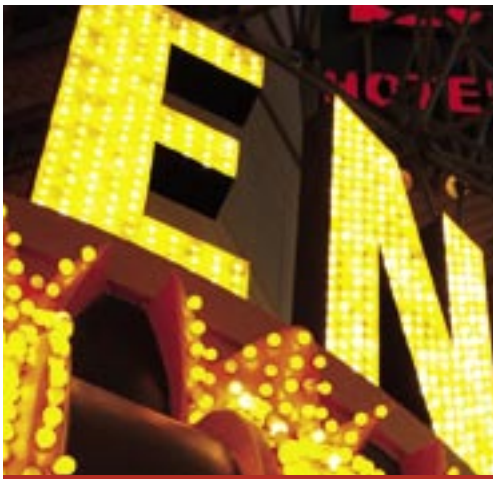
ROCK N ROLL KID *formerly Juryman* NZ

By Justice Prevails (AUS) – Winter's Tale (NZ) (by Icelandic (IRE))

Prizemoney earned > In New Zealand NZ\$ 24,500 (3 wins)
In Macau A\$ 643,600 (8 wins)

- > The winner of his first three races in his native NZ. His best performance was a win in an open 3YO Handicap at Ellerslie.
- > In the last two seasons in Macau, Rock N Roll Kid has won the Macau Gold Cup twice, the Chairman's Challenge Cup and the Macau Cup.

Some of the Leading Prizemoney Earners in Macau					Previous Race Record			Macau Race Record			
Macau Name	Previous Name	Sire	Dam	Year	Starts	Wins	Earnings \$A	Starts	Wins	Earnings \$A	Earnings \$HK
New Glory	Taison (NZ)	Light Spirits	Taipolae	1993	6	1	5,600	92	12	1,349,700	7,939,350
Best Brothers	Trips	Naturalism	All Imagination	1995	11	3	106,660	68	11	1,126,000	6,642,000
Gibson	Lands End	Vettori	Duchy of Cornwall	1997	8	2	71,400	59	8	1,109,000	6,543,000
Million Treasure	Sonic Mail (GB)	Keen	Martin-Lavell Mail	1993	7	1	11,800	119	10	1,101,500	6,479,300
Be A Good Horse	Be A Good Horse (IRE)	Archway	Rebecca's Girl	1993	Imported Unraced			83	15	1,090,500	6,414,050
So Happy	Unnamed	Bellotto	Follies Bergeres	1995	Imported Unraced			44	12	1,074,700	6,321,650
Grand Stand	Grand Stand (NZ)	Mi Preferido	Regal Gazelle	1996	Imported Unraced			54	16	1,047,000	6,176,000
Crown's Gift	Finbarr (AUS)	Just Awesome	Lots Of Style	1998	12	4	75,200	18	11	1,008,000	5,947,000
Hay Wick	Hay Wick (USA)	Cure The Blues	Freshet	1993	Imported Unraced			99	15	993,850	5,846,200
Gold World Winner	Gold World Winner (CAN)	Seeker's Journey	Tee Ell Cee	1993	Imported Unraced			81	16	937,500	5,514,250
Elegance Champion	Tomakomai (AUS)	Fuji Kiseki	Carinosa	1999	5	2	21,750	36	12	919,000	5,422,000



Macau: The Monte Carlo of the Orient

The city of Macau is built on a peninsula just 60 kilometres southwest of Hong Kong and is one of the fastest growing gaming markets in the world. With the likes of Kerry Packer and the Las Vegas Sands Corporation investing heavily in Macau, this rapid growth is set to continue in the years to come.

Gambling in Macau was legalised in 1847 under the rule of the Portuguese and since then, Macau has become known worldwide as the "Monte Carlo of the Orient".

When Macau was handed back to China in 1999, the Chinese government was intent on preserving Macau's glamorous gaming heritage. Macau was excluded from practicing China's socialist economic system and the region was declared the only place in China that would be allowed to have casinos.

Today gaming in Macau attracts millions of tourists each year to its casinos and in 2004

Macau surpassed the Las Vegas Strip to become the world's largest gaming market with gaming revenue of US\$5.4 billion.

Development is now underway for Macau to have its own "Las Vegas Strip" which will attract tourists from all over the world. This development is being undertaken by the Las Vegas Sands Corporation in conjunction

"In 2004 Macau surpassed the Las Vegas Strip to become the world's largest gaming market".

with some of the world's major hotel chains including the Four Seasons, Hilton, Inter-Continental and Marriott hotels.

Macau is taking advantage of its increase in commerce and tourism to establish the enclave as a holiday and gambling haven. In addition to Las Vegas style mega-casinos being developed, all kinds of new and improved facilities are being commissioned such as family-oriented shopping malls, theme parks, towers and bridges.

In short, Macau has become one of the globe's "hot spots" and as a result of its burgeoning economy, foreign investment will continue to flow into the city, and all of its enterprises, including racing, will become bigger and better.

Getting to Macau from Australia is easy with frequent International flights into Hong Kong available on a regular basis. Accommodation options are plentiful with a wide range of prices and styles to suit all tastes and budgets.



> Contact Details
Peter Leyshan

mobile +853 663 3159
phone +853 882 708

fax +853 882 705
email peter.leyshan@racinginmacau.com

www.racinginmacau.com